

**Summary of Statewide Approved Vendor List for Audio-Visual Materials for Lakeland Library Cooperative  
October 1, 2006-September 30, 2009**

	CD-ROM	DVD	Music Cassettes	Music CD's	Talking Book Cassettes (abridged)	Talking Book Cassettes (unabridged)	Talking Book CD's	Talking Book MP-3 format	Videocassettes	Free Ship?
<b>AEC One Stop Group</b>	N/A	17-40%	N/A	17-40%	N/A	N/A	N/A	N/A	N/A	Yes
<b>Baker &amp; Taylor Academic Libraries</b>	N/A	20%	N/A	30%>\$15.00 25% \$15-\$24.99 15%<\$14.99	43.5%	43.5%	43.5%	43.5%	N/A	Free on orders>\$250
<b>Baker &amp; Taylor Public Libraries</b>	N/A	30.2%	N/A	27.60%	45.5%	45.5%	45.5%	45.5%	N/A	Yes
<b>Baker &amp; Taylor School Libraries</b>	N/A	20%	N/A	20%>\$15.00 15%<\$14.99	43%	43%	43%	43%	N/A	Talking Books/CD's YES Video/CD/DVD Free on orders>\$250
<b>BBC Audiobooks America</b>	N/A	0-25%	N/A	N/A	N/A	0-25%	0-25%	0-25%	0-25%	Yes
<b>Books on Tape</b>	N/A	N/A	N/A	N/A	N/A	10-20%	10-20%	N/A	N/A	Yes
<b>BWI</b>	N/A	25%	25%	25%	40%	30%	30-40%	25%	25%	Yes
<b>Ingram Library Services</b>	N/A	28%	0-40%	0-40%	45.2%	0-45.2%	45.2%	0-45.2%	25%	Spoken Word Free Music NO Video/DVD free if order >\$200.00
<b>Instructional Video</b>	N/A	0-15%	0-15%	0-15%	0-15%	0-15%	0-15%	NA	0-15%	No - minimal charge F.O.B Lincoln N.E.
<b>Library Video Company</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	<\$100 add 6.95 >\$100 add 7% >\$1500 add 5%
<b>Midwest Tape</b>	N/A	20%	N/A	20%	N/A	N/A	N/A	N/A	20%	Yes